# COUNCIL OF THE CITY OF ABERDEEN Resolution No. 16-R-04

Introduced by:Mayor Patrick L. McGradyDate Introduced:June 6, 2016Amendments:June 6, 2016Date Adopted:June 6, 2016Date Effective:June 6, 2016

A RESOLUTION of the City Council of Aberdeen, Maryland (the "City Council"), having reference to the issuance of Two Million Three Hundred Eighteen Thousand Three Hundred Dollars (\$2,318,300.00) aggregate principal amount of Bonds known as City of Aberdeen, Series 2016A Refunding Bond (the "Series 2016A Refunding Bond"), fixing the interest rates payable on the Series 2016A Refunding Bond so authorized and awarding the Series 2016A Refunding Bond to the successful bidder therefor upon the basis of bids reviewed this day in accordance with the Request for Proposals giving notice of the sale of the Series 2016A Refunding Bond pursuant to Ordinance 16-O-11 adopted on April 25, 2016; confirming that the Series 2016A Refunding Bond which matures on or after November 1, 2022 shall be subject to redemption prior to maturity; prescribing the form of the Series 2016A Refunding Bond and the method of execution and authentication thereof; and affirming that the full faith and credit and unlimited taxing power of the Mayor and City Council of Aberdeen are pledged to the payment of the principal, premium (if any) and interest on the Series 2016A Refunding Bond.

WHEREAS, the Series 2016A Refunding Bond is to be issued pursuant to and in full conformity with the
provisions of Ordinance No. 16-O-11 as enacted by the City Council on April 25, 2016 ("the "Refunding Bill")
and

WHEREAS, pursuant to the Refunding Bill, an issue of Bond known as City of Aberdeen, Series 2016A Refunding Bond, was authorized to be issued and sold after the distribution of a Request for Proposals to certain financial institutions by Davenport & Company, financial advisor to the City ("Financial Advisor") ("Request for Proposals"), and the terms of sale were determined in accordance with the terms and conditions of the Refunding Bill; and

WHEREAS, it was provided in the Refunding Bill that the issue of Series 2016A Refunding Bond described above should be sold by bids on written proposals and/or electronic bids to the Financial Advisor; and WHEREAS, it was provided in the Request for Proposals that proposals and bids for the issue of Series 2016A Refunding Bond described above should be submitted to the Financial Advisor by May 16, 2016 at 11:00 A.M. (E.S.T.); and

WHEREAS, nine proposals, in accordance with the terms of the Request for Proposals described above were received for the purchase of the Series 2016A Refunding Bond and were opened on behalf of the City by Davenport and Company, Financial Advisor to the City of Aberdeen; and

WHEREAS, the Financial Advisor to the City has advised the City, as indicated in Exhibit A attached hereto, and the Mayor of the City has recommended to the City Council, based upon the advice of the Financial Advisor, that the Series 2016A Refunding Bond bids have been received and reviewed and that the lowest interest cost to the City for the Series 2016A Refunding Bond in accordance with the Request for Proposals as revised and approved by the Director of Finance, has been determined; and

WHEREAS, after study and computation it has been determined that the overall lowest interest cost to the City, determined by the Financial Advisor, represented by the various bids for the Series 2016A Refunding Bond is as follows:

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BIDDER	INTEREST COST
Pinacle Public Finance	2.100%
Signature Public Finance	2.160%
The Columbia Bank	2.185%
Branch Banking & Trust Company	1.840%
Huntington Public Capital Corporation	n 2.290%
Capital One Public Funding	2.230%
M&T Bank	2.160%
SunTrust	2.590%
Howard Bank	2.000%

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> WHEREAS, the Financial Advisor and the Mayor of the City have advised that the bid made by Branch Banking & Trust Company is the best bid received for the issue of the Series 2016A Refunding Bond hereinabove referred to; and

> WHEREAS, the City Council of Aberdeen has been advised by bond counsel that the best bid, as heretofore recited, was made in accordance with the terms of the Request for Proposals for the Series 2016A Refunding Bond as reviewed and approved by the Mayor; and

> WHEREAS, the City Council of Aberdeen is now ready to accept the bid for said issue of the Series 2016A Refunding Bond as submitted by Branch Banking and Trust Company at the price named in their bid, the Series 2016A Refunding Bond of the respective serial maturities to bear interest in accordance with the terms of said bid, and also to fix the interest rates payable on the Series 2016A Refunding Bond in accordance with the terms of said bid; and

NOW, THEREFORE, BE IT RESOLVED by the City Council of Aberdeen:

Section 1.	That the recommendation of the Director of F	Finance for the	opening of bids	for the	Series
2016A Refunding	Bond at 11:00 a.m. on May 16, 2016 is approve	ed.			

Section 2. That the Request for Proposals, as amended and approved by the Director of Finance, dated May 2, 2016 for the Series 2016A Refunding Bond attached hereto as Exhibit B is hereby approved.

Section 3. That, the bid of Branch Banking & Trust Company, for the Two Million Three Hundred Eighteen Thousand Three Hundred Dollar (\$2,318,300.00) aggregate principal amount of the Series 2016A Refunding Bond be and the same is hereby accepted, at a total interest cost of \$257,064.57 and no premium.

Section 4. That the Series 2016A Refunding Bond described above is hereby awarded to Branch Banking & Trust Company, at the price named in their bid, and the Series 2016A Refunding Bond, when prepared in definitive form, shall be duly executed as required by law and delivered to and registered in the name of Branch Banking & Trust Company upon receipt of the total purchase price for the issue of the Series 2016A Refunding Bond including premium (if any), plus accrued interest, to secure their bid which has been accepted, said purchase price for the Series 2016A Refunding Bond to be paid pursuant to instructions by the Director of Finance of the City of Aberdeen.

Section 5. That the aggregate principal amount of the Series 2016A Refunding Bond as provided in the Request for Proposals, as adjusted by the Director of Finance, based upon the recommendation of the City's Financial Advisor, is hereby determined to be Two Million Three Hundred Eighteen Thousand Three Hundred Dollars (\$2,318,300.00) and the final principal amount of each maturity, payable on November 1 of each year, as provided in the Request for Proposals, is determined to be:

Year of Maturity	Principal Amount
2016	\$20,900
2017	\$113,500
2018	\$240,700
2019	\$244,400
2020	\$247,600
2021	\$254,200
2022	\$258,300
2023	\$266,500
2024	\$219,900
2025	\$224,100
2026	\$228,200

Section 6. That the Series 2016A Refunding Bond shall bear interest at the following rates:

Years of Maturity	Rate
(Inclusive)	
2016	1.840%
2017	1.840%
2018	1.840%
2019	1.840%
2020	1.840%
2021	1.840%
2022	1.840%
2023	1.840%
2024	1.840%
2025	1.840%
2026	1.840%

Section 7. That the interest rates, as set forth in Section 6 hereof, are hereby fixed and adopted as and for the interest rates payable on the Series 2016A Refunding Bond.

Section 8. That the proper officers of the Mayor and City Council of Aberdeen, are hereby authorized to return the certified or other checks or good faith deposit or financial surety bond received with the bids or proposals for the Series 2016A Refunding Bond not hereby accepted.

Section 9. The Series 2016A Refunding Bonds which mature before November 1, 2022 are not subject to redemption prior to maturity, and the Series 2016A Refunding Bonds which mature on or after November 1, 2022

are subject to redemption, in whole, on any interest (May 1 or November 1) or principal (November 1) payment date, at par, beginning November 1, 2021.

Section 10. That the Director of Finance shall be the Paying Agent and Registrar for the Series 2016A Refunding Bond.

Section 11. That the proceeds of sale of the Series 2016A Refunding Bond shall be to redeem certain outstanding maturities of Infrastructure Bond, Series 2004 and Infrastructure Bond, Series 2007, and the balance shall be deposited (after payment of such amounts of the cost of issuance as may be determined by the Director of Finance), by the Director of Finance with Manufacturers and Traders Trust Company, Escrow Agent, pursuant to an Escrow Deposit Agreement to be executed.

Section 12. That the Series 2016A Refunding Bond shall be executed in the name of the Mayor and City Council of Aberdeen by the facsimile signature or manual signature of the Mayor attested by the facsimile signature or manual signature of the Clerk of Aberdeen and a facsimile (or manual) of the corporate seal of the Mayor and City Council of Aberdeen shall be imprinted on the Series 2016A Refunding Bond pursuant to Sections 2-301 through 2-306, inclusive, of the State Finance and Procurement Article of the Annotated Code of Maryland (2007 Replacement Volume, 2015 Supplement) and authenticated by the Bond Registrar and the Series 2016A Refunding Bond shall be in substantially the form attached hereto as Exhibit C with such changes as may be approved by the Director of Finance, which form, together with all covenants therein contained, is adopted as and for the form of obligation to be incurred by the Mayor and City Council of Aberdeen.

Section 13. That the Mayor is authorized to enter into a Continuing Disclosure Agreement substantially in the form attached hereto as Exhibit D for the benefit of the owners and beneficial owners of the Series 2016A Refunding Bond and to assist participating underwriters in complying with Securities and Exchange Commission Rule 15c2-12(b)(5).

1	Section 14. That the Mayor and/or the Director of Finance is authorized to designate the Series 2016A
2	Refunding Bond as a "qualified tax exempt obligation" as provided in Section 265(b)(3) of the Internal Revenue
3	Code of 1986, as amended.
4	Section 15. That the full faith and credit and unlimited taxing power of the Mayor and City Council of
5	Aberdeen are pledged to the levy and collection of taxes to provide funds for the payment of the principal of,
6	premium (if any) and interest on the Series 2016A Refunding Bond.
7	Section 16. In all events, the full faith and credit and unlimited taxing power of the Mayor and City Council
8	of Aberdeen are pledged to pay the principal, interest and premium on the Series 2016A Refunding Bond.
9	Section 17. That this Resolution shall take effect immediately upon adoption by the Mayor and City
10	Council of Aberdeen.
11	COUNCIL OF THE CITY OF ABERDEEN
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15	Patrick L. McGrady, Mayor
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19	Steven E. Goodin, Councilman
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22	Lude J. Ledler
23	Sandra J. Landbeck, Councilwoman
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25 26	For W. Zhe
27	Timothy W. Lindecamp, Councilman
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2	ATTEST:
3	Minica a. Cirrell
4	Mmall. Will
5	Monica A. Correll, City Clerk
6	Du. 1 001/2
7	Date: June 6, 2016
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Ω	ADOPTED: $(MM)$ $(a)$ 2016

SEAL:

# EXHIBIT A

## FINANCIAL ADVISOR REPORT

Summary of Bids Received Series 2016A Bond

	Pinnocle Public Finance	Signature Public Finance	The Columbia Bank	BEAT	Huntlington Public Capital Corporation	Capital One Public Funding	M&T Bank	SunTrast	Howard Bank
	#The Phonocle Public Finance	ALL STEEL SHOWNERS BOOK	THE COLLIMBIA BANK	BB&T	Huntington Welcome:	Capital One	MeTBank   MeTBank	SUNTRUST	7 HOWARD BANK
Series	2016A (Tax-Exempt)	2016A (Tax-Exempt)	2016A (Tax-Exempl)	2016A (Tax-Exempt)	2016A (Tax-Exempt)	2016A (Tuz-Exempt)	2816A (Pan-Enempt)	2016A (Tax-Exempt)	2016A (Tax-Exempt)
Transaction Amount:	\$2,323,700	52,323,700	\$2,323,700	\$2,323,700	\$2,323,700	\$2,323,700	\$2,323,700	\$2,323,700	\$2,323,700
Pinal Maurity	11/1/2026	11/1/2026	11/1/2026	11/1/2026	11/1/2026	11/1/2026	11/1/2026	11/1/2026	11/1/2026
Drawdown	All at Closing	All at Closing	All at Closing Variable	All at Closing	All at Closing	All at Closing	All at Closing	All at Closing  2.300% (with P-Card)	All at Closing
Interest Rate	2.100%	2.160%	(Indicative Rate 2.185%)	1.840%	2.290%	2.230%	2.160%	2.590% (without P-Card)	2.000%
Proposed Rate Pirm?	Yos	Yes	No	Yes	Yes	Yes	No	No	Yes
Proposal Rate Firm Through	June 15, 2016	June 15, 2016	N/A	June 38, 2016	June 10, 2016	June 18, 2016	N/A	Not Specified	June 10, 2016
Prepayment Provision	In whole @ 100% on or after 11/1/2019	In whole @102% before 11/1/2020 @101% on or after 11/1/2020	None Specified	In whole @100% after balf the term has clapsed	11/1/2022-10/31/2024 @101% On of alter 11/1/2024 @100%	On or after 11/1/21 @100%	In whole or in part @101% for first 5 years, @100% thereafter	Make Whole Provision	Amyime @100%
Fees/Costs	Lender's Counsel \$5,000	\$4,500	Commitment Fee: \$2,500 Lender Counsel Not Specified	Lender's Counsel: \$5,250	None	None	\$1,000	Origination Fee: \$2,000 Lender Counsel: \$4,500	\$2,500 Lender Counsel
Proposal Expiration	May 20, 2016	May 23, 2016	May 19, 2016	May 23, 2016	May 18, 2016	May 24, 2016	May 26, 2016	Not Specified	Not Specified
Other Notes:	Subject to Final Credit Approval; Subject to Gross Up Provision in the Event of Tax Status Change; Right to Assigment	Subject to Final Credit Approval	Subject to Final Credit Approval	Subject to Final Credit Approval	Subject to Final Credit Approval; Presenment and Surveyder Bond Structure net Permitted	Subject to Final Credit Approval: Direct Prachase	Subject to Final Credit Approval; Rate Fixed Two Days Prior to Closing	Events of Default subject to acceleration, Procurment Card (P-Card); Yield Maintenance	

1		EXHIBIT B		
2		REQUEST FOR PROPOSALS		
3	Daymana er	COMPANY	Davenpoi Public Fir	
4 5 6 7 8 9	DAVENPORT & SINCE 18	363	Phone:	804-69
10 11	VIA EMAIL	REQUEST FOR PROPOSALS		May 2, 2016
1 0		ISSUZ-		
12 13		44112		
14		Mayor and City Council of		
15		The City of Aberdeen, Maryland		
16 17	General (	\$2,323,700* <u>Tax-Exempt</u> Obligation Public Improvement Refunding Bond,	Series 2016	SΔ
18	General		, 001100 2010	,, ,
19		AND		
20 21 22	General (	\$462,000* <u>Taxable</u> Obligation Public Improvement Refunding Bond,	Series 2016	SB
23 24		Proposals Due: 11:00 a.m. Monday, May 1	6	
25 26 27 28 29	Davenport & Company L the City for the purchas "Series 2016A Bond") a	cial Advisor to The City of Aberdeen, a Maryland mu LC ("Davenport") is issuing this Request for Prop se of its Tax-Exempt Public Improvement Refund nd its Taxable Public Improvement Refunding Bo ectively known as the "2016 Bonds").	oosals (the "Ri ding Bond, Se	FP") on behalf of eries 2016A (the

- 1 The 2016 Bonds will be secured by the general obligation pledge of the City.
- While the 2016 Bonds will not be rated, the City currently carries long-term credit ratings of AA+/AA
- 3 from S&P/Fitch.

- 4 Respondents may submit proposals for one or both of the 2016 Bonds, but no proposal for less than
- 5 the requested amount for each financing will be considered.

7 \* Estimates, Subject to Change.

### 8 Purpose of the 2016 Bonds

- 9 The 2016A Bond is being issued to (a) currently refund for debt service savings all outstanding maturities
- of the City's \$679,800 original par amount Maryland Department of Housing and Community
- Development (such issuer hereinafter referred to as "CDA") Local Government Infrastructure Bonds,
- 2004 Series B (the "2004B CDA Bonds"), and (b) advance refund for debt service savings some or all
- outstanding maturities of the City's \$3,084,500 original par amount CDA Local Government
- 14 Infrastructure Bonds, Series 2007 B (the "2007B CDA Bonds").
- The 2016B Bond is being issued to currently refund for debt serving savings the City's \$1,000,000
- original principal amount loan with SunTrust Bank (the "2005 Bond").

## 17 The City

- The City is located in Harford County, in northeastern Maryland, and was incorporated in 1892. It is the
- 19 largest incorporated municipality in Harford County. The City has a total area of 6.4 square miles, all of it
- 20 land. Aberdeen is part of the Baltimore-Towson Metropolitan Statistical Area (MSA) and is a community
- traversed by two interstate highways, Interstate 95 and route 40, and two rail lines, Amtrak and CSX. The
- 22 City is a full service municipality providing water and wastewater utilities, public safety, planning, public
- works, and environmental and administrative services to a population of 14,959. The City is home to
- Aberdeen Proving Ground, the U.S. Army's primary material testing and research facility.
- The City's historical audited financials and adopted budgets can be found on the City's website at the
- 26 following links:
- 27 Audited Financials: <a href="http://www.aberdeen-md.org/finance/pages/comprehensive-annual-financial-">http://www.aberdeen-md.org/finance/pages/comprehensive-annual-financial-</a>
- 28 reports-0
- Adopted Budgets: <a href="http://www.aberdeen-md.org/finance/pages/budgets">http://www.aberdeen-md.org/finance/pages/budgets</a>
- Respondents having questions related to any of the financial information of the City, or who would like to
- 31 request any additional information, are asked to contact the undersigned, who will work to facilitate a
- 32 timely response.
- Each proposal is subject to review and approval by the City Council. This request for proposals is being
- circulated in connection with a private sale of the 2016 Bonds for State law purposes. The City reserves
- 35 the right to reject any and all proposals for the 2016 Bonds, to negotiate with any proposer, to negotiate
- with (and accept a proposal from) a potential purchaser that did not submit a proposal in response to this

request for proposals, to accept proposals that are not timely submitted, and to agree to terms and 1 conditions different from those reflected in this request for proposals. 2 Your response to the RFP would be greatly appreciated. The following key assumptions are to be utilized 3 4 in preparing your proposal(s): 5 **Key Assumptions:** Issuer: The City of Aberdeen, Maryland. 6 2016A Bond: Fully Tax-Exempt. 7 Tax Treatment: 2016B Bond: Taxable. 8 2016A Bond: Bank Qualified. Bank Oualification: 9 2016B Bond: Non-Bank Qualified. 10 11 Approximate Par Amount\*: \$2,323,700 2016A Bond: 462,000 2016B Bond: \$2,785,700 Credit: The 2016 Bonds and payment of the principal and interest thereon, will be the general 12 obligations of the City and will constitute an irrevocable pledge of the 13 full faith and credit and unlimited taxing power of the City. 14 Rating: None applied for, however, the City currently carries long-term credit ratings of AA+ and AA from 15 Standard and Poor's, and Fitch, respectively. 16 2016A Bond: November 1, 2026. 17 Final Maturity Date: 2016B Bond: November 1, 2024. 18 Principal due annually, beginning November 1, 2016 and 19 Principal: continuing to Final Maturity per the amortization schedule on the 20 following page. 21 The City will not agree to any break funding fees, late fees or 22 No Gross-up, Etc. penalties, or gross-up or yield maintenance provisions. The 2016 Bonds 23 will not be subject to acceleration. 24 Interest due semi-annually, beginning November 1, 2016 and 25 Interest: 26 continuing to Final Maturity. Interest Rate: Please provide a fixed-rate quote at a price of not less than par to Final Maturity for 27 the 2016 Bonds corresponding to the amortization provided on the 28 following page. Since this is a refunding, no variable rate or interest rate 29 resets will be permitted. 30 Amortization: See attached EXHIBIT 1 for the preliminary amortizations\* for the 2016A and 2016B 31 32 Bonds. Note, since this is a refunding, the final structure will likely differ

1 2			from the attached, though not materially.
3 4 5	Optional Redemption:	The Ci	ty is looking for maximum flexibility. Please specify the call structure that would provide the City with the most flexibility at the lowest cost of funds.
6 7 8	Drawdown: All fun	ds for tl	ne 2016 Bonds will be drawn at closing. \$1,924,033.21 paid to M $\&$ T Bank, Escrow Agent to redeem the 2007B CDA Bonds due on June 1, 2017.
9 10 11	Bank Closing Costs:	None a	anticipated to be paid by the City. Please specify any exceptions (including any fees for bank counsel).
12	* Estimates, Subject to 0	— Change.	
13	Annual/Ongoing Fees:	: None a	anticipated to be paid by the City. Please specify any exceptions.
14 15	Opinion of Bond Coun	sel:	Bond Counsel to the City, Royston, Mueller, McLean & Reid, LLP, will provide the necessary opinion.
16 17 18	Ongoing Disclosure:	The Ci	ty will provide annual audited financial statements within 275 days after the end of each fiscal year as long as the 2016 Bonds are outstanding. Please specify additional requirements.
19 20 21 22 23 24 25 26	Direct Bank Loan:	Propos	sals are requested for the issuance of a direct bank loan for the 2016A & 2016B Bonds, each with a single financial institution. The successful offeror of each series will be expected to provide a letter in form satisfactory to the City and its Bond Counsel regarding the qualifications of the buyer and stating that the 2016 Bonds are being purchased as an investment with no intention of sale or distribution. No formal offering material will be prepared, although offerors should feel free to direct any questions about the City or its finances to the undersigned.
27 28 29 30 31 32 33 35 36 37 38	Sale: City Staff, in co	onsultat	Bonds offers to provide the financing on terms most favorable to the City, which may include the lowest cost to the City, taking into account any fees or expenses to be paid and prepayment rights. The City Council has enacted an ordinance authorizing the issuance of the 2016 Bond, which will be effective on Monday, May 16, 2016. In accordance with such ordinance, details of the 2016 Bonds are expected to be fixed by a resolution of the City Council adopted on Monday, May 23, 2016 (subject to the ordinance becoming effective). If you require the City enter into a term sheet or commitment letter, the deadline for execution of the same by the City must be no earlier than Tuesday, May 24, 2016. The City is requesting that rates and terms be held firm through Friday, June 10, 2016.

1	Delivery of the 2016 E	Bonds	With respect to the 2016 Bonds, the City will deliver at closing:
2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17			<ol> <li>The 2016 Bonds;</li> <li>An approving opinion of bond counsel regarding the validity of the 2016 Bonds and the status of interest on the 2016 Bonds, and a reliance letter addressed to the purchaser;</li> <li>A no litigation certificate of the City Attorney;</li> <li>A certificate or certificates as to the signature authority and incumbency of City officials and authorization of the 2016 Bonds;</li> <li>A certificate of the City acknowledging receipt of the purchase price of the 2016 Bonds; and</li> <li>A representation letter as to the financial condition of the City and future delivery of the basic audited financial statements.</li> <li>No litigation certificate.</li> <li>Because the 2016 Bonds will be a general obligation of the City, the City will not deliver a loan agreement or other security document to the purchaser, other than the 2016 Bonds, or pledge any collateral.</li> </ol>
18 19 20 21	Closing:		Closing for the 2016 Bonds is expected to take place by Friday, June 10, 2016 and will be facilitated by Royston, Mueller, McLean & Reid, LLP, Bond Counsel to the City. The opinion of Bond Counsel will be delivered at closing, without cost to the purchaser of the Bonds.
22 23	Please specify any other. The preliminary timeta		or conditions that would impact the proposed structure of the bond issue.
24	Data		Action
25	<u>Date</u>	diatribut	Action
26			ed by Davenport to interested lenders.
27	Monday, May 16		ponses due back to Davenport by 11:00 a.m.
28		_	ion authorizing 2016 Bonds.
29	Week of May 16	<u> </u>	te with potential purchasers of the 2016 Bonds.
30	Monday, May 23	-	ncil Meeting for adoption of Bond Resolution.
31	By Friday, June 10		the 2016 Bonds.
32	Please note that the above	time sched	ule is preliminary and subject to change.
33	Inquiries		
34 35 36 37 38	expected that each firm whatever inquiries it of banking institution with	n may ha leems ne n the City'	cion of this RFP must be made to Davenport via phone or e-mail. As it is we different needs for information, it is incumbent on each firm to make cessary in order to respond to the RFP. Any contact initiated by any sofficials, staff or Bond Counsel concerning this RFP is prohibited. Any cause the disqualification of the respondent from consideration.

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#### Submission of Proposals

- 2 By submitting proposals for the 2016 Bonds, we are anticipating that the issue has received final or near
- 3 final credit approval by your banking institution and that your banking institution is ready and able to
- 4 provide the financing for the 2016 Bonds should it be selected as the winning offeror. If this financing
- 5 requires additional credit approval(s) after submission of your response, please clearly indicate in your
- 6 response the process by which these additional approvals will be obtained, the timing of receiving these
- 7 approvals, and any additional information that will need to be provided by the City.
- 8 We look forward to your response by 11:00 a.m. on Monday, May 16, 2016. Responses should be e-
- 9 mailed to Joe Mason (jmason@investdavenport.com), Sam Ketterman
- 10 (sketterman@investdavenport.com), and Peter Lind (plind@investdavenport.com).
- Please direct requests for further information and/or questions to the undersigned. Thank you in advance for your interest in supporting the City of Aberdeen.

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14 Sincerely.

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- 17 Joseph D. Mason
- 19 Senior Vice President
- 20 Davenport Public Finance

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- cc: Opiribo Jack, Director of Finance, City of Aberdeen, Maryland
- Sam Ketterman, Senior Vice President, Davenport & Company
- Peter Lind, Analyst, Davenport & Company
  - Steve Winter, Esq., Bond Counsel, Royston, Mueller, McLean & Reid, LLP.

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#### Attachment 1

The Preliminary Amortization for the 2016 Bonds is as follows:

2016A (Tax-Exempt)

2016B (Taxable)

Due November 1	Principal Amount*	Due November 1	Principal Amount*
2016	23,700	2016	40,800
2017	139,400	2017	54,700
2018	235,600	2018	54,100
2019	239,900	2019	53,600
2020	243,800	2020	53,000
2021	251,000	2021	52,400
2022	255,700	2022	51,800
2023	264,500	2023	51,100

2024	218,600	2024	50,500
2025	223,400	Total	\$462,000
2026	228,100		
Total	\$2,323,700		

<sup>\*</sup>Please note these amounts are preliminary estimates and subject to change.

#### DISCLAIMER

The enclosed information relates to an existing or potential municipal advisor engagement.

The U.S. Securities and Exchange Commission (the "SEC") has clarified that a broker, dealer or municipal securities dealer engaging in municipal advisory activities outside the scope of underwriting a particular issuance of municipal securities should be subject to municipal advisor registration. Davenport & Company LLC ("Davenport") has registered as a municipal advisor with the SEC. As a registered municipal advisor Davenport may provide advice to a municipal entity or obligated person. An obligated person is an entity other than a municipal entity, such as a not for profit corporation, that has commenced an application or negotiation with an entity to issue municipal securities on its behalf and for which it will provide support. If and when an issuer engages Davenport to provide financial advisory or consultant services with respect to the issuance of municipal securities, Davenport is obligated to evidence such a financial advisory relationship with a written agreement.

When acting as a registered municipal advisor Davenport is a fiduciary required by federal law to act in the best interest of a municipal entity without regard to its own financial or other interests. Davenport is not a fiduciary when it acts as a registered investment advisor, when advising an obligated person, or when acting as an underwriter, though it is required to deal fairly with such persons.

This material was prepared by public finance, or other non-research personnel of Davenport. This material was not produced by a research analyst, although it may refer to a Davenport research analyst or research report. Unless otherwise indicated, these views (if any) are the author's and may differ from those of the Davenport fixed income or research department or others in the firm. Davenport may perform or seek to perform financial advisory services for the issuers of the securities and instruments mentioned herein.

This material has been prepared for information purposes only and is not a solicitation of any offer to buy or sell any security/instrument or to participate in any trading strategy. Any such offer would be made only after a prospective participant had completed its own independent investigation of the securities, instruments or transactions and received all information it required to make its own investment decision, including, where applicable, a review of any offering circular or memorandum describing such security or instrument. That information would contain material information not contained herein and to which prospective participants are referred. This material is based on public information as of the specified date, and may be stale thereafter. We have no obligation to tell you when information herein may change. We make no representation or warranty with respect to the completeness of this material. Davenport has no obligation to continue to publish information on the securities/instruments mentioned herein. Recipients are required to comply with any legal or contractual restrictions on their purchase, holding, sale, exercise of rights or performance of obligations under any securities/instruments transaction.

The securities/instruments discussed in this material may not be suitable for all investors or issuers. Recipients should seek independent financial advice prior to making any investment decision based on this material. This material does not provide individually tailored investment advice or offer tax, regulatory, accounting or legal advice. Prior to entering into any proposed transaction, recipients should determine, in consultation with their own investment, legal, tax, regulatory and accounting advisors, the economic risks and merits, as well as the legal, tax, regulatory and accounting characteristics and consequences, of the transaction. You should consider this material as only a single factor in making an investment decision.

The value of and income from investments and the cost of borrowing may vary because of changes in interest rates, foreign exchange rates, default rates, prepayment rates, securities/instruments prices, market indexes, operational or financial conditions or companies or other factors. There may be time limitations on the exercise of options or other rights in securities/instruments transactions. Past performance is not necessarily a guide to future performance and estimates of future performance are based on assumptions that may not be realized. Actual events may differ from those assumed and changes to any assumptions may have a

material impact on any projections or estimates. Other events not taken into account may occur and may significantly affect the projections or estimates. Certain assumptions may have been made for modeling purposes or to simplify the presentation and/or calculation of any projections or estimates, and Davenport does not represent that any such assumptions will reflect actual future events. Accordingly, there can be no assurance that estimated returns or projections will be realized or that actual returns or performance results will not materially differ from those estimated herein. This material may not be sold or redistributed without the prior written consent of Davenport.

Version 4/26/2016 -/JM/SK

1	EXHIBIT C
2	THIS BOND HAS BEEN DESIGNATED AS A "QUALIFIED TAX EXEMPT OBLIGATION"
3	UNDER SECTION 265(b)(3) OF THE INTERNAL REVENUE CODE OF 1986, AS
4	AMENDED
5	UNITED STATES OF AMERICA
6	STATE OF MARYLAND
7	MAYOR AND CITY COUNCIL OF ABERDEEN, MARYLAND
8	CITY OF ABERDEEN REFUNDING BOND, SERIES 2016A
9 10	Registered Owner:(Dated: June 10, 2016)
11	No. R-1
12	MAYOR AND CITY COUNTIL OF ABERDEEN, a body politic and corporate, organized
13	and existing under the Constitution and laws of the State of Maryland (the "City"), hereby
14	acknowledges itself indebted and, for value received, promises to pay to the registered owner or
15	registered assignees of this bond, the principal sum of Two Million Three Hundred Eighteen
16	Thousand Three Hundred Dollars (\$2,318,300.00) in the amounts and on the dates described in
17	Schedule 1 upon presentation and surrender of this bond and to pay interest thereon, from the date of
18	this bond at the rate of one and eighty-four hundredths percent (1.840%) per annum until payment of
19	said principal sum, such interest to the maturity hereof being payable on November 1, 2016, and
20	semiannually thereafter on the 1st day of May and November in each year by check or draft of the
21	Paying Agent (hereinafter described) mailed to the registered owners of record on the registration
22	books of the Bond Registrar (hereinafter defined) on the fifteenth (15 <sup>th</sup> ) day of the month next

preceding the interest payment date, as interest becomes due and payable.

Both the principal of and interest on this bond will be paid in lawful money of the United States of America, at the time of payment, at the principal office of the Director of Finance of the City ("Paying Agent").

This bond shall be registered in the name of the owner on the registration books kept for that purpose by the Director of Finance, as the Bond Registrar, after which no transfer hereof shall be valid unless made on the said registration books by the registered owner hereof in person or by his duly authorized attorney. The City, Bond Registrar and Paying Agent may deem and treat the person in whose name this bond is registered as the absolute owner hereof for all purposes. This bond, upon surrender hereof at the principal office of the Bond Registrar with a written instrument of transfer satisfactory to the Bond Registrar, duly executed by the registered owner hereof, or his (her) duly authorized attorney, may, at the option of the registered owner hereof, be exchanged for an equal aggregate principal amount of Bond of authorized denominations and of the same form and tenor as this bond. For every such exchange or transfer of Bond, the City or the Bond Registrar shall make a charge for any tax or other governmental charge required to be paid with respect to such exchange or transfer. Such charge shall be paid by the registered owner requesting such exchange or transfer as a condition precedent to the exercise of such privilege. The Bond Registrar shall not be obligated to make any such exchange or transfer of Bond during the fifteen (15) days next preceding an interest payment date on the Bond.

This bond is a duly authorized bond (the "Bond") aggregating Two Million Three Hundred Eighteen Thousand Three Hundred Dollars (\$2,318,300.00) in principal amount. The Bond matures serially in installments on the 1<sup>st</sup> day of November in each of the years 2016 to 2026, inclusive, as follows:

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1	Year of	Principal	Year of	Principal
2	<b>Maturity</b>	Amount	<b>Maturity</b>	<u>Amount</u>
3	2016	\$ 20,900		
4	2017	\$113,500	2022	\$258,300
5	2018	\$240,700	2023	\$266,500
6	2019	\$244,400	2024	\$219,900
7	2020	\$247,600	2025	\$224,100
8	2021	\$254,200	2026	\$228,200

The Bond is issued pursuant to and in full conformity with the provisions of the Charter of the City of Aberdeen, as amended, and by virtue of due proceedings had and taken by the Mayor and City Council of Aberdeen, particularly Ordinance 16-O-11 enacted by the City Council on April 25, 2016, effective May 16, 2016 and a Resolution adopted by the City Council on June 6, 2016.

The full faith and credit and unlimited taxing power of the City are pledged to the punctual payment of the principal of and interest on this bond according to its terms, and the City covenants and agrees punctually to pay the principal of this bond and the interest thereon, at the dates and in the manner mentioned herein.

The principal of the Bond which matures before November 1, 2022 is not subject to redemption prior to their maturities. The principal of the Bond which matures on or after November 1, 2022, is subject to redemption, in whole, on any interest or principal payment date, at par, beginning November 1, 2021.

No covenant or agreement contained in this bond shall be deemed to be a covenant or agreement of any officer, agent or employee of the City in his or her individual capacity and neither the members of the City Council of Aberdeen nor any official executing this bond shall be liable personally on this bond or be subject to any personal liability or accountability by reason of the issuance of this bond.

It is hereby certified and recited that each and every act, condition and thing required to exist,

to be done, to have happened and to be performed precedent to and in the issuance of this bond, does		
exist, has been done, has happened and has been performed in full and strict compliance with the		
Constitution and laws of the State of Maryland, the Ch	arter and Code of Mayor and City Cour	icil of
Aberdeen and the Ordinance and Resolution above ref	ferred to, and that the issue of Bond of	which
this is one, together with all other indebtedness of th	e City, is within every debt and other	· limit
prescribed by the Constitution and laws of said State a	and the Charter and Code of Mayor and	d City
Council of Aberdeen, and that due provision has been	made for the levy and collection, if and	when
necessary, of an annual ad valorem tax or taxes upon	all the legally assessable property with	in the
corporate limits of the City, as prescribed by law, in r	rate and amount sufficient to provide f	or the
payment, when due, of the interest on and the principa	al of this bond.	
IN WITNESS WHEREOF the City, has caused	d this bond to be executed in its name	by the
manual or facsimile signature of the Mayor, which signature	gnature has been imprinted thereon, ar	ıd has
also caused of its corporate seal or a facsimile there	of to be imprinted or otherwise repro-	duced
hereon, attested by the manual or facsimile signature	of the Clerk, and the manual signature	of an
authorized officer of the Bond Registrar, all as of the	of, 2	016.
	MAYOR AND CITY COUNCIL OF ABERDEEN	
	3y:	
Monica Correll City Clerk	Patrick L. McGrady Mayor	
	(S	EAL)

1	CERTIFICATE OF AUTHENTICATION		
2	This bond is a registe	red bond of the Mayor and City Counci	l of Aberdeen Refunding Bond
3	Series 2016A.		
4 5			
6		Authorized Officer	
/ 8			
9	·	(Form of Registration)	
10			
11	(No writing hereon except by	y the Bond Registrar.)	
12	Date of Registry	Name of Registered Holder	Registered By
13			
14			
15			

# PAYMENT GRID

1		<u>PA</u>	YMENT GRID	
2				
3				
4	Date of	Principal	Principal	Holder
5	<b>Payment</b>	<b>Amount Paid</b>	<b>Amount Outstanding</b>	<u>Signature</u>
6	-			
7				
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AS	SIGNMENT
FOR VALUE RECEIVED the under	rsigned hereby sells, assigns and transfers unto
(please insert name	and address of the assignee)
Tax Identification or Social Security No	)
the within bond, and hereby irrevocably cons	stitutes and appoints
attorney to transfer the within bond on the b	books kept for registration thereof, with full po
substitution in the premises.	
Date:	
Signature guaranteed:	
NOTICE: Signature must be	NOTICE: The signature on this
guaranteed by a member firm of the	
New York Stock Exchange or a	Assignment must correspond with
commercial bank or trust company	Assignment must correspond with the name of the registered owner as it appears on the face of the within
commercial bank or trust company	the name of the registered owner as it appears on the face of the within bond in every particular, without
commercial bank or trust company	the name of the registered owner as it appears on the face of the within

## \$2,318,300.00 Series 2016A Refunding Bonds Principal Payment Schedule

Year of Maturity	Principal Amount
2016	\$ 20,900
2017	\$113,500
2018	\$240,700
2019	\$244,400
2020	\$247,600
2021	\$254,200
2022	\$258,300
2023	\$266,500
2024	\$219,900
2025	\$224,100
2026	\$228,200

1	EXHIBIT D		
2	FORM OF CONTINUING DISCLOSURE AGREEMENT		
3			
J			
	\$2,318,300.00 \$459,700.00		
	CITY OF ABERDEEN CITY OF ABERDEEN		
	Refunding Bonds, Series 2016A Refunding Bonds, Series 2016B		
4			
5			
6	CONTINUING DISCLOSURE AGREEMENT		
7			
8	This Continuing Disclosure Agreement (this "Disclosure Agreement") is executed and		
9	delivered by the City of Aberdeen (the "City") in connection with the issuance of its \$2,318,300.00		
10	Refunding Bonds, Series 2016A (Tax Exempt) and its \$459,700.00 Refunding Bonds, Series 2016B		
11	(Taxable) (collectively, the "Bonds"). The City, intending to be legally bound hereby, and for good		
12	and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, does		
13 14	hereby covenant and agree as follows:		
14 15	Section 1 Durman of the Disclosure Agreement. This Disclosure Agreement is being		
15	Section 1. Purpose of the Disclosure Agreement. This Disclosure Agreement is being executed and delivered by the City for the benefit of the owners and beneficial owners of the Bonds		
16	and in order to assist the Participating Underwriters in complying with Securities and Exchange		
17	Commission Rule 15c-12(b)(5). The City's obligations hereunder shall be limited to those required		
18 19	by written undertaking pursuant to the Rule.		
20	by written undertaking pursuant to the Ruie.		
21	Section 2. Definitions. In addition to the definitions set forth above, which apply to any		
22	capitalized term used in this Disclosure Agreement unless otherwise defined in this Section, the		
23	following capitalized terms shall have the following meanings:		
24	1010 11 11 19 0 0 0 0 0 0 0 0 0 0 0 0 0		
25	"EMMA System" means the MSRB's Electronic Municipal Market Access System,		
26	or such other electronic system designated by the MSRB.		
27			
28	"Listed Events" shall mean any of the events listed in Section 4(a) of this Disclosure		
29	Agreement.		
30			
31	"MSRB" shall mean the Municipal Securities Rulemaking Board. To the extent the		
32	Rule is amended to refer to any additional or different repositories, references in this		
33	Disclosure Agreement to the MSRB shall be deemed to include such additional or different		
34	repositories to the extent required by the Rule.		
35			
36	"Participating Underwriter" shall mean any of the original underwriters of the		
37	Bonds required to comply with the Rule in connection with offering of the Bonds.		
88			
39	"Rule" shall mean Rule 15c2-12 adopted by the Securities and Exchange		

Commission under the Securities Exchange Act of 1934, as the same may be amended from time to time.

- Section 3. Provision of Annual Financial Information, Operating Data and Audited Information. (a) The City shall provide to the MSRB, through the EMMA System, annual financial information and operating data as set forth in Schedule A to this Disclosure Agreement, such information and data to be updated as of the end of the preceding fiscal year, except as indicated on Schedule A, and made available within 275 days after the end of each fiscal year, commencing with the fiscal year ending June 30, 2015.
- (b) The City shall provide to the MSRB, through the EMMA System, annual audited financial statements of the City, such information to be made available within 275 days after the end of the City's fiscal year, commencing with the fiscal year ending June 30, 2015 unless the audited financial statements are not available on or before such date, in which event said financial statements will be provided promptly when and if available. In the event that audited financial statements are not available within 275 days after the end of the City's fiscal year (commencing with the fiscal year ending June 30, 2015), the City will provide unaudited financial statements within said time period.
- (c) The presentation of the financial information referred to in paragraph (a) and in paragraph (b) shall be made in accordance with the same accounting principles as utilized in connection with the presentation of applicable comparable financial information included in the final official statement for the Bonds, provided that the City may modify the accounting principles utilized in the presentation of financial information by amending the Disclosure Agreement pursuant to the provisions of Section 6 hereof. Changes in generally accepted accounting principles, where applicable to information to be provided by the City, shall not require the City to amend this Disclosure Agreement.
- (d) The City shall provide in a timely manner to the MSRB notice specifying any failure to provide the annual financial information or operating data it has undertaken to provide in accordance with this Section 3.
- (e) If the City changes its fiscal year, it will notify the MSRB of the change (and of the date of the new fiscal year end) prior to the next date by which the City would otherwise be required to provide financial information and operating data pursuant to this Section 3.
- (f) The financial information and operating data to be provided pursuant to this Section 3 may be set forth in full in one or more documents or may be incorporated by specific reference to documents available to the public on the MSRB's Internet Website or filed with the Securities and Exchange Commission.
- (g) All information provided to the MSRB pursuant to subsections (a), (b) or (d) of this Section 3 shall be in an electronic format as prescribed by the MSRB.
- **Section 4. Reporting of Significant Events.** (a) This Section 4 shall govern the giving of notices of the occurrence of any of the following Listed Events with respect to the Bonds:

- (i) principal and interest payment delinquencies;
- (ii) non-payment related defaults;
- (iii) unscheduled draws on debt service reserves reflecting financial difficulties;
- (iv) unscheduled draws on credit enhancements reflecting financial difficulties;
- (v) substitution of credit or liquidity providers, or their failure to perform;
- (vi) adverse tax opinions or events affecting the tax-exempt status of the Bonds;
- (vii) modifications to rights of Bond holders;
- (viii) Bond calls;
- (ix) defeasances;
- (x) release, substitution, or sale of property securing repayment of the Bonds; and
- (xi) rating changes.
- (b) Whenever the City obtains knowledge of the occurrence of a Listed Event, the City shall as soon as possible determine if such event would constitute material information for owners of Bonds. If the Listed Event constitutes material information for owners of Bonds, the City shall promptly file a notice of such occurrence with the MSRB;
- (c) All information provided to the MSRB pursuant to this Section 4 shall be in an electronic format as prescribed by the MSRB through the EMMA System.
- **Section 5. Termination of Reporting Obligations.** The City's obligations under this Disclosure Agreement shall terminate upon the payment in full of all of the Bonds either at their maturity or by early redemption. In addition, the City may terminate its obligations under this Disclosure Agreement if and when the City no longer remains an obligated person with respect to the Bonds within the meaning of the Rule.
- **Section 6. Amendment.** This Disclosure Agreement may be amended by the City in its discretion provided that (i) the amendment may only be made in connection with a change in circumstances that arises from a change in legal requirements, change in law, or change in the identity, nature, or status of the City as the obligated person with respect to the Bonds, or type of business conducted; (ii) the Disclosure Agreement, as amended, would have complied with the requirements of the Rule at the time of the issuance of the Bonds, after taking into account any amendments or interpretations of the Rule, as well as any change in circumstances; and (iii) the amendment does not materially impair the interests of holders of the Bonds, as determined by counsel selected by the City that is experienced in federal securities law matters, or by an approving vote of the holders of 25% of the outstanding aggregate principal amount of the Bonds. The reasons for any amendment and the impact of the change in the type of operating data or financial information being provided will be explained in information provided with the annual financial information containing the amended operating data or financial information.
- **Section 7. Additional Information.** Nothing in this Disclosure Agreement shall be deemed to prevent the City from disseminating any other information, using the means of dissemination set forth in this Disclosure Agreement or any other means of communication, or including any other information in any disclosure made pursuant to Section 3(a) or (b) hereof or notice of occurrence of a

Listed Event in addition to that which is required by this Disclosure Agreement. If the City chooses to include any information in any disclosure made pursuant to Section 3(a) or (b) hereof or notice of occurrence of a Listed Event in addition to that which is specifically required by this Disclosure Agreement, the City shall have no obligation under this Disclosure Agreement to update such information or include it in any future disclosure made pursuant to Section 3(a) or (b) hereof or notice of occurrence of a Listed Event.

**Section 8. Law of Maryland.** This Disclosure Agreement, and any claim made with respect to the performance by the City of its obligations hereunder, shall be governed by, subject to, and construed according to the laws of the State of Maryland or the federal law of the United States of America.

**Section 9. Limitation of Forum.** Any suit or other proceeding seeking redress with regard to any claimed failure by the City to perform its obligations under this Disclosure Agreement must be filed in the Circuit Court for Harford County, Maryland.

**Section 10. Limitation on Remedies.** The City shall be given notice at the address set forth below of any claimed failure by the City to perform its obligations under this Disclosure Agreement, and the City shall be given 15 days to remedy any such claimed failure. Any suit or other proceeding seeking further redress with regard to any such claimed failure by the City shall be limited to specific performance as the adequate and exclusive remedy available in connection with such action. Written notice to the City shall be given to the Director of Finance, 60 North Parke Street, Aberdeen, Maryland 21001 or at such other alternate address as shall be specified by the City with disclosures made pursuant to Section 3(a) or (b) hereof or a notice of occurrence of a Listed Event.

**Section 11. Relationship to Bonds.** This Disclosure Agreement constitutes an undertaking by the City that is independent of the City's obligations with respect to the Bonds; any breach or default by the City under this Disclosure Agreement shall not constitute or give rise to a breach or default under the Bonds.

**Section 12. Beneficiaries.** This Disclosure Agreement shall inure solely to the benefit of the owners and beneficial owners from time to time of the Bonds, and shall create no rights in any other person or entity.

**Section 13. MSRB Requirements.** All documents provided to the MSRB pursuant to this Disclosure Agreement and the Rule shall be accompanied by identifying information as prescribed by the MSRB.

**Section 14. Counterparts.** This Disclosure Agreement may be executed in several counterparts, each of which shall be an original and all of which shall constitute one and the same instrument.

**IN WITNESS WHEREOF,** this Continuing Disclosure Agreement is being executed on behalf of the City of Aberdeen as of this \_\_\_\_ day of \_\_\_\_\_\_\_, 2016.

1	(SEAL)	CITY OF ABERDEEN
2		
3		
4		
5	ATTEST/WITNESS:	By:
6		Patrick L. McGrady
7		Mayor
8		
9	•	
10		By:
11		Kyle Torster
12		Acting City Manager
13		
14		
15		By:
16		Opiribo Jack
17		Director of Finance
18		
19		

1		Schedule A
2		Schedule A
3		
4		
5	(1)	General Fund Summary of Revenues, Expenditures and Encumbrances and Changes in
6	Fund	Balance
7		
8	(2)	Assessed Values, Tax Rates, Tax Levies and Collections
9		
10	(3)	Bonded Debt
11		
12	(4)	Schedule of Revenues and Expenditures Compared to Budget
13	` '	
14		
15		
16		